

Q3 FY 2026 RESULTS PRESENTATION

May 19, 2026



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Forward-Looking Statements

This presentation may contain forward-looking information and forward-looking statements within the meaning of applicable securities laws, which reflects the Company's current expectations regarding future events, including statements related to the Company's performance, financial outlook and prospects, the Company's business strategy, including with respect to its transformation program, the Company's Cost Reduction Plan (as defined herein) and efficiency initiatives, the anticipated amount of cost savings pursuant to the Cost Reduction Plan and the potential drivers of cost savings, and the Company's products and services. In some cases, but not necessarily in all cases, forward-looking statements can be identified by the use of forward-looking terminology such as "plans", "targets", "expects" or "does not expect", "is expected", "an opportunity exists", "is positioned", "estimates", "intends", "assumes", "anticipates" or "does not anticipate" or "believes", or variations of such words and phrases or state that certain actions, events or results "may", "could", "would", "might", "will" or "will be taken", "occur" or "be achieved". In addition, any statements that refer to expectations, projections or other characterizations of future events or circumstances contain forward-looking statements. Forward-looking statements are not historical facts, nor guarantees or assurances of future performance but instead represent management's current beliefs, expectations, estimates and projections regarding future events and operating performance.

Specifically, statements regarding the Company's expectations of performance, financial outlook and prospects, the Company's business strategy, including with respect to its transformation program, the Company's Cost Reduction Plan and efficiency initiatives, the anticipated amount of cost savings pursuant to the Cost Reduction Plan and the potential drivers of cost savings, and the Company's products and services, or about any future intention with regard to its business strategy, are forward-looking information. The foregoing demonstrates the Company's objectives, which are not forecasts or estimates of its financial position, but are based on the implementation of the Company's strategic goals, growth prospects, and growth initiatives. Forward-looking information is generally based on a number of assumptions, opinions, and estimates, including, but not limited to: (i) Dye & Durham's results of operations will continue as expected, (ii) the Company will continue to effectively execute against its key strategic growth priorities, (iii) the Company will continue to retain and grow its existing customer base and market share, (iv) the Company will be able to take advantage of future prospects and opportunities, and realize synergies, including with respect to acquisitions, (v) there will be no changes in legislative or regulatory matters that negatively impact the Company's business, (vi) current tax laws will remain in effect and will not be materially changed, (vii) economic conditions will remain relatively stable throughout the period, (viii) the industries Dye & Durham operates in will continue to grow consistent with past experience, (ix) exchange rates will be approximately consistent with current levels, (x) the seasonal trends in real estate transaction volume will continue as expected, (xi) the Company's expectations for increases to the average rate per user on its platforms, contractual revenues, and incremental earnings from its latest asset-based acquisition will be met, (xii) the Company will be able to effectively upsell and cross-sell between practice management and data insights & due diligence customers, (xiii) the Company's expectations regarding its debt reduction strategy will be met, (xiv) the Company's expectations regarding its Cost Reduction Plan being met, (xv) interest costs continuing to decrease reducing the Company's net interest payments moving forward, and (xvi) those assumptions described under the heading "Caution Regarding Forward-Looking Information" in the Company's most recent Management's Discussion and Analysis.

Specifically, statements regarding the Company's estimated \$17-\$19 million cost savings opportunity is forward looking information. The achievement of the benefits of the Cost Reduction Plan depends on the continued successful implementation of the program on the timeline currently contemplated. The cost savings program is underway and being executed over the next two years through initiatives focused on improving operational efficiency, implementing automation, optimizing workflows, and aligning resources to support sustainable growth. The program is expected to deliver annualized run-rate savings of approximately \$17-\$19 million by the end of fiscal 2027, with approximately 60% of the annualized run-rate savings anticipated in fiscal 2026 and the remainder in fiscal 2027. In calculating the expected annualized run-rate savings, the Company undertook a detailed cost assessment and developed a plan (the "Cost Reduction Plan") to execute cost reductions in both fiscal 2026 and fiscal 2027. The Cost Reduction Plan has identified \$11 million of run rate cost savings to be executed in fiscal 2026 going into fiscal 2027, and an additional \$6 to \$8 million of run-rate cost savings to be executed in fiscal 2027 going into fiscal 2028. The categories of run rate savings in fiscal 2026 are primarily based on offshoring and automation, vendor management and office cost reduction and reduction in sales and marketing expenses. The remainder of the expected savings are primarily based on steps to be taken in fiscal 2027, which include additional office cost optimization and automation. The Company has considered in detail individually and collectively the nature and timing of these cost cuts and has determined, as of the date hereof, that they are achievable. However, given the risk of timing delays and the potential for certain of these costs reductions to require an initial upfront investment, the Company has provided a range for the annualized run-rate savings and estimated the timing of execution to be approximately 60% in fiscal 2026 (based on the midpoint of the range) and the remainder in fiscal 2027. In calculating the expected annualized run-rate savings, the Company assumed that it could implement the Cost Reduction Plan, that the savings realized would be in line with expected savings, that the cost of replacement services (such as automation) would not materially increase from the date hereof until the date such replacement services are engaged, and that the needs of the Company would not change such that it would become impractical to implement some or all of the initiatives noted above. If any of these assumptions are incorrect or prove to be different, the Company may not be able to implement some or all of the parts of the Cost Reduction Plan that have yet to be implemented and/or may not realize the savings that are expected to be derived from the Cost Reduction Plan.

DISCLAIMER (CONT'D)



While these assumptions, opinions, and estimates are considered by the Company to be appropriate and reasonable in the circumstances as of the date of this presentation and given the time period for such projections and targets, they are subject to a number of known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, levels of activity, performance, or achievements to be materially different from those expressed or implied by such forward-looking information. Such risks and uncertainties include, but are not limited to: the Cost Reduction Plan not being implemented as expected; that the Company will be unable to effectively execute against its key strategic growth priorities and the Cost Reduction Plan; the risk that the Company will be unable to continue to retain and grow its existing customer base and market share; risks related to the Company's business and financial position; the risk that Dye & Durham may not be able to accurately predict its rate of growth and profitability; risks related to economic and political uncertainty; risks related to the Company's debt reduction strategy and Cost Reduction Plan; income tax related risks; and those risk factors discussed in greater detail under the "Risk Factors" section of the Company's most recent Annual Information Form and under the heading "Risks and Uncertainties" in the Company's most recent Management's Discussion and Analysis, which are available on the Company's profile on SEDAR+ at www.sedarplus.ca.

Many of these risks are beyond the Company's control. If any of these risks or uncertainties materialize, or if the opinions, estimates or assumptions underlying the forward-looking information prove incorrect, actual results or future events might vary materially from those anticipated in the forward-looking information. Although the Company has attempted to identify important risk factors that could cause actual results to differ materially from those contained in forward-looking information, there may be other risk factors not presently known to the Company or that the Company presently believes are not material that could also cause actual results or future events to differ materially from those expressed in such forward-looking information.

Although the Company bases these forward-looking statements on assumptions that it believes are reasonable when made, the Company cautions investors that forward-looking statements are not guarantees of future performance and that its actual results of operations, financial condition and liquidity and the development of the industry in which it operates may differ materially from those made in or suggested by the forward-looking statements contained in this presentation. In addition, even if the Company's results of operations, financial condition and liquidity and the development of the industry in which it operates are consistent with the forward-looking statements contained in this presentation, those results or developments may not be indicative of results or developments in subsequent periods.

There can be no assurance that such information will prove to be accurate, as actual results and future events could differ materially from those anticipated in such information. No forward-looking statement is a guarantee of future results. Given these risks and uncertainties, investors are cautioned not to place undue reliance on these forward-looking statements. Any forward-looking statement that are made in this presentation speaks only as of the date of such statement, and the Company undertakes no obligation to update any forward-looking statements or to publicly announce the results of any revisions to any of those statements to reflect future events or developments, except as required by applicable securities laws. Comparisons of results for current and any prior periods are not intended to express any future trends or indications of future performance, unless specifically expressed as such, and should only be viewed as historical data. All of the forward-looking information contained in this presentation is expressly qualified by the foregoing cautionary statements.

Non-IFRS Measures

This presentation makes reference to certain non-IFRS financial measures. These measures are not recognized measures under IFRS, do not have a standardized meaning prescribed by IFRS and may not be comparable to similar measures presented by other companies. Rather, these measures are provided as additional information to complement IFRS financial measures by providing further understanding of the Company's results of operations from management's perspective. The Company's definitions of non-IFRS measures may not be the same as the definitions for such measures used by other companies in their reporting. Non-IFRS measures have limitations as analytical tools and should not be considered in isolation nor as a substitute for analysis of the Company's financial information reported under IFRS. The Company uses non-IFRS financial measures, including "Adjusted EBITDA", "Segment Adjusted EBITDA", and "Adjusted EBITDA Margin", to provide investors with supplemental measures of its operating performance and to eliminate items that have less bearing on operating performance or operating conditions and thus highlight trends in its core business that may not otherwise be apparent when relying solely on IFRS financial measures. Specifically, the Company believes that the aforementioned non-IFRS financial measures, when viewed with the Company's results under IFRS and the accompanying reconciliations, provide useful information about the Company's business without regard to potential distortions. By eliminating potential differences in results of operations between periods caused by factors such as depreciation and amortization methods and acquisition, restructuring, impairment and other charges such as acquisition, listing and reorganization related expenses, integration expenses and corporate cost allocations, the Company believes that the non-IFRS financial measures included herein can provide a useful additional basis for comparing the current performance of the underlying operations being evaluated. The Company also believes that securities analysts, investors and other interested parties frequently use non-IFRS financial measures in the evaluation of issuers. The Company's management also uses non-IFRS financial measures in order to facilitate operating performance comparisons from period to period. Please see "Cautionary Note Regarding Non-IFRS Measures", "Consolidated Results of Operations – Adjusted EBITDA", and "Segment Performance" in the Company's most recent Management's Discussion and Analysis and "Non-IFRS Measures" in the Company's most recent news releases, which are available on the Company's profile on SEDAR+ at www.sedarplus.ca, for further details on certain non-IFRS measures, including (i) definitions of each non-IFRS measure and an explanation of the composition of each non-IFRS financial measure, and (ii) relevant reconciliations of each non-IFRS measure to their most directly comparable IFRS measure, which information is incorporated by reference herein.

Certain totals, subtotals and percentages may not reconcile due to rounding.

Q3 FY2026 BUSINESS HIGHLIGHTS

C\$91.2 mm

Q3 FY2026
Revenue

C\$42.9 mm

Q3 FY2026
Adj. EBITDA⁽¹⁾

47.0%

Q3 FY2026
Adj. EBITDA Margin⁽¹⁾

C\$66.0 mm

Q3 FY2026
Net Income

C\$14.1 mm

Q3 FY2026
Cash Flow from Op. Act.

Making good progress on stabilizing the business

- *Seasonal impact: Q3 typically lowest-performing and Q4 best-performing quarter*
- *Excluding Credas impact and adjusting for upfront annual revenue recognition for desktop applications:*
 - *Q3 Revenue down 3% (\$3 mm) vs. Q2*
 - *Q3 Operating Expenses down 9% (\$4.2 mm) vs. Q2*
- *Q3 Adj. EBITDA Margin in line with Q2*

Note: All figures in CAD unless otherwise noted.

⁽¹⁾ Adjusted EBITDA and Adjusted EBITDA Margin are non-IFRS measures. Please see "Non-IFRS Measures". Adjusted EBITDA Margin means Adjusted EBITDA divided by revenue.

EXECUTING ON OUR TRANSFORMATION PROGRAM



Product Innovation

- Launched Unity® in British Columbia
- Integrated identity verification (IDV) in Unity
- Secured Ontario Business Registry extension
- eCore® and Unity® Entity Management integration



Commercial Excellence

- Momentum with new sales, customer winbacks, and key renewals
- Enhanced capabilities in sales leadership and customer success



World-class Operations & Talent

- Identified C\$ 17-19 mm of run-rate cost savings
- Continued efforts to streamline, scale globally
- Use of AI speeding new product development



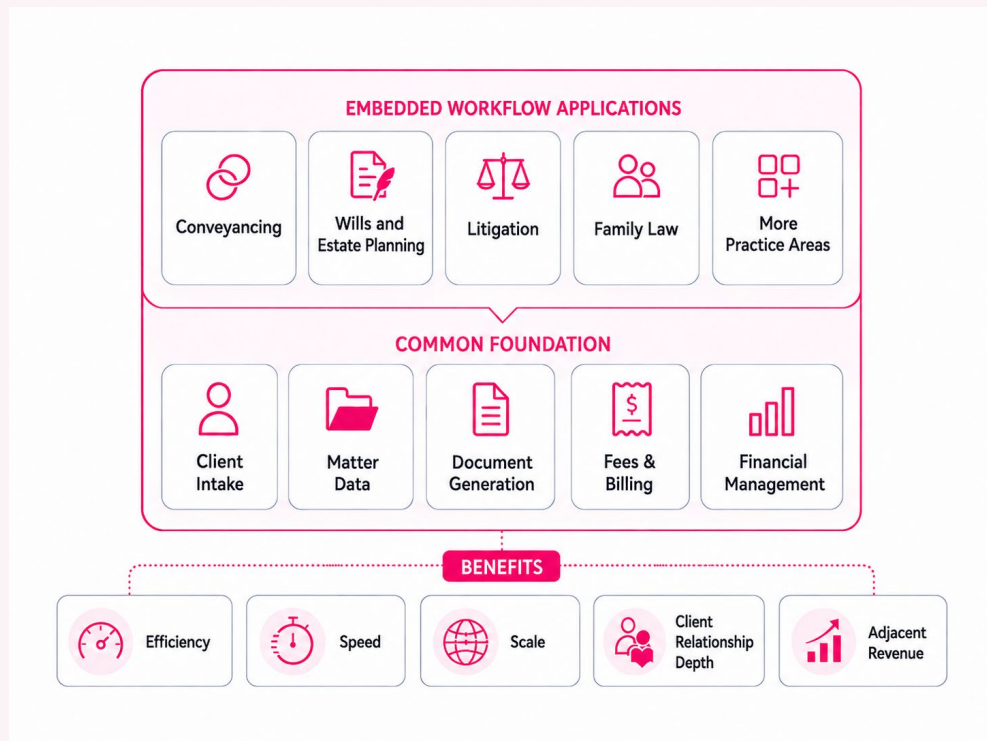
Financial Discipline

- Applied Credas proceeds to long-term borrowings

LAUNCH OF NEXT GEN PLATFORMS FOR LEGAL WORKFLOWS AND DUE DILIGENCE

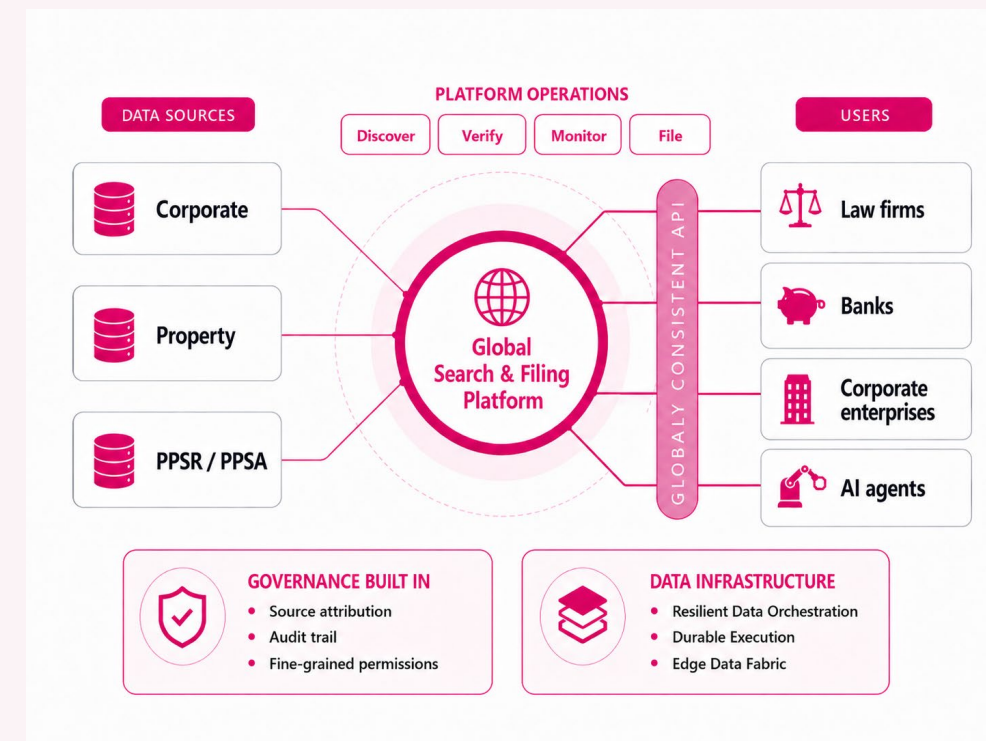
A pivotal step toward a unified, AI-native operating system for law firms.

Legal Workflow Platform



- A library of pre-built, practice-area applications by D&D domain experts
- Matters, documents, billing, and accounting as enabling infrastructure.

Legal Due Diligence & Filing Platform

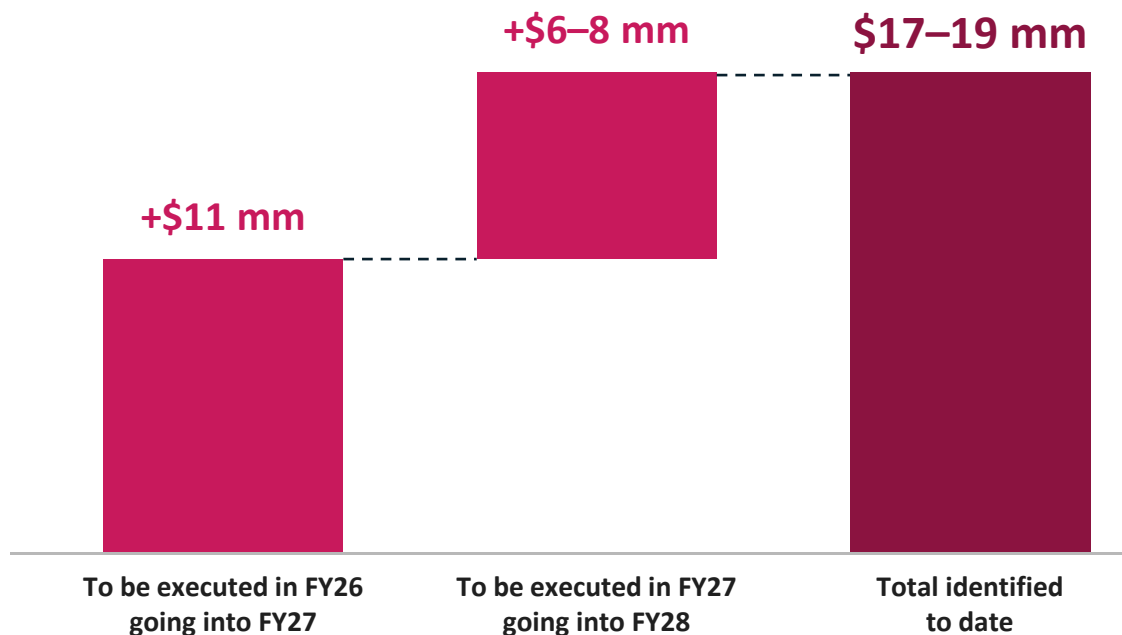


- Exposes registry data, land and property intelligence, and statutory filing via API
- Enables firms, banks, and enterprises to embed records, risk, and filings into their own apps and AI agents.

PROGRESS ON COST SAVINGS

ANNUALIZED RUN-RATE COST SAVINGS IDENTIFIED*

In C\$ mm



COST SAVINGS DRIVERS

01

GLOBAL R&D

- Product & development now operating as global functions
- Core development offshored to Eastern Europe
- Consolidating contractors and high-cost FTEs into fungible offshore teams

02

AUTOMATION AND PROCESS STANDARDIZATION

- Automating routine operational workflows
- Lower run-rate cost and redeploy capacity into work that produces strong product, growth and customer outcomes

03

GLOBAL SERVICE DELIVERY OPERATIONS

- Centralizing Customer Service, Order Fulfillment, Onboarding and Content into a Center of Excellence in South Africa; broad speed & service quality improvements
- Established leadership team in South Africa with talent, IT infrastructure

04

OFFICE FOOTPRINT OPTIMIZATION

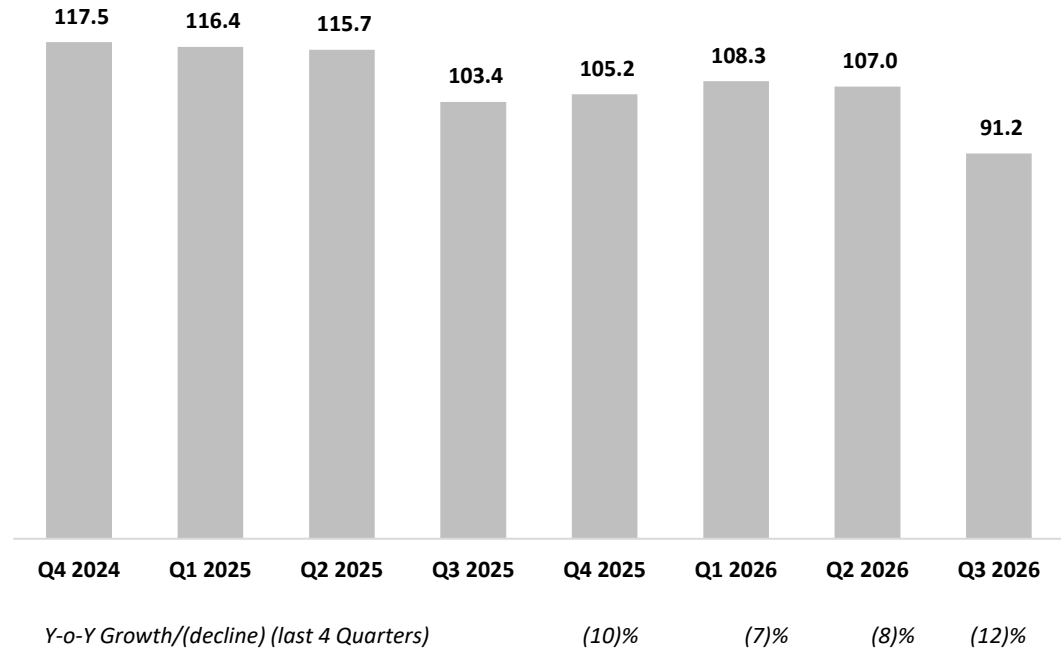
- 22 offices today across 6 countries
- Targeting 5 highest-cost locations for 50-100% reduction
- Smaller offices will be addressed as leases come due

1. This may constitute forward-looking information. Please see "Forward-Looking Statements"

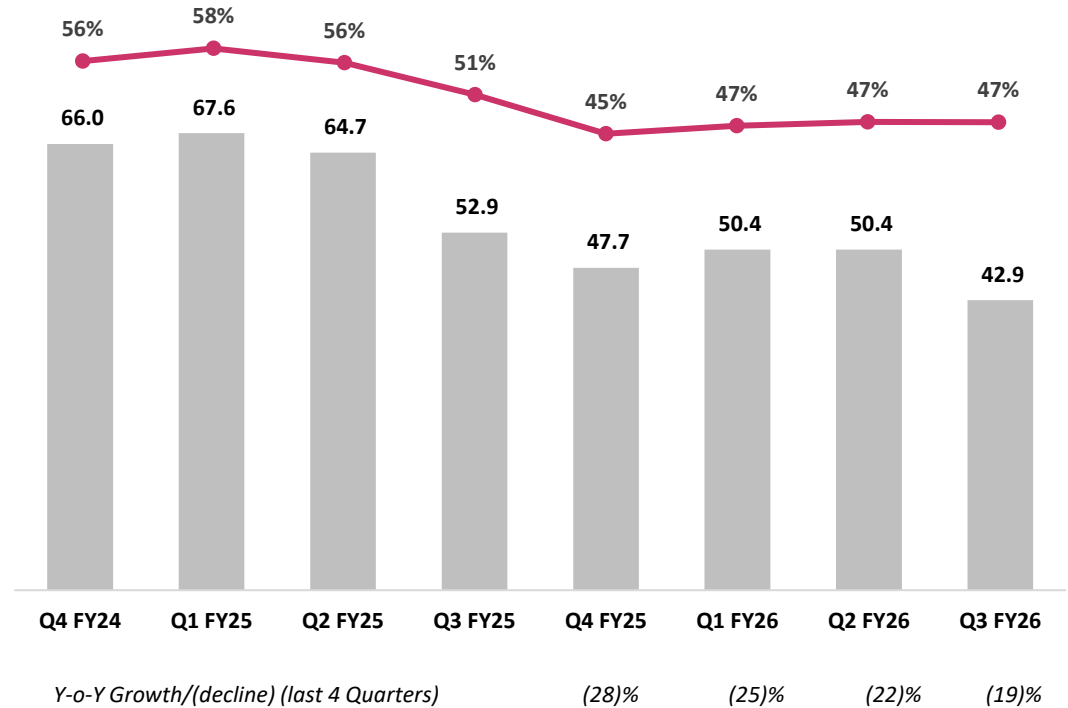
QUARTERLY FINANCIALS

- Revenue decline of 12% in Q3 2026 YoY driven by market downturn and the impact of lower volumes and pricing in Practice Management and Data Insights, partially offset by growth in Banking Technology.
- \$42.9M of Adj. EBITDA in FY26 Q3 is 15% lower vs Q2 results; 47% Adj. EBITDA Margin and YOY decrease primarily driven by decline in revenue.

Revenue⁽¹⁾ (C\$ mm)



Adjusted EBITDA^(1,2) (C\$ mm)



1. Certain comparative figures for fiscal 2024 and the first, second and third quarters of fiscal 2025 have been restated. See "Restatement of Prior Period Comparative Information" in the Company's most recent MD&A.
 2. Adjusted EBITDA and Adjusted EBITDA Margin are non-IFRS measures. Please see "Non-IFRS Measures". Adjusted EBITDA Margin means Adjusted EBITDA divided by revenue.

RESULTS OF OPERATIONS – Nine Months Ended March 31, 2026

| | Nine Months Ended Mar 31 | | Variance - Fav/(Unfav) | |
|--|--------------------------|-----------------|------------------------|-------------|
| | 2026 | 2025 | \$Δ | %Δ |
| \$CAD 000's | | | | |
| Revenue | 306,506 | 335,557 | (29,051) | -9% |
| Expenses | (305,000) | (407,691) | 102,691 | 25% |
| Loss before income taxes | 1,506 | (72,134) | 73,640 | 102% |
| Income tax recovery | 4,433 | 13,726 | (9,293) | -68% |
| Net loss | 5,939 | (58,408) | 64,347 | 110% |
| Amortization, depreciation and impairment ⁽¹⁾ | 94,477 | 122,822 | (28,345) | -23% |
| Finance costs ⁽²⁾ | 115,508 | 116,858 | (1,350) | -1% |
| Income tax recovery | (4,433) | (13,726) | 9,293 | 68% |
| Stock-based compensation expense (recovery) ⁽³⁾ | (25,744) | (42,005) | 16,261 | -39% |
| Acquisition, restructuring, and other costs ⁽⁴⁾ | 39,381 | 59,524 | (20,143) | -34% |
| Gain on disposal of subsidiary ⁽⁵⁾ | (81,474) | - | (81,474) | n.a. |
| Total Adj. EBITDA Reconciling Items | 137,715 | 243,473 | (105,758) | -43% |
| Adjusted EBITDA⁽⁶⁾ | 143,654 | 185,065 | (41,411) | -22% |
| % Margin | 46.9% | 55.2% | (8.3)pp | n.a. |

1. Depreciation and amortization expense is primarily related to acquired and developed intangible assets, depreciation expense on property, equipment, and right-of-use assets
2. Finance costs are primarily related to interest expenses incurred on borrowings, changes in fair value of convertible debt and derivatives, lease obligations, net of interest income
3. Stock-based compensation represents expenditures recognized in connection with stock options issued to employees and directors and cash-settled share appreciation rights issued to directors and other related costs.
4. Acquisition, restructuring, and other costs relates to professional fees and integration costs incurred in connection with acquisition, divestiture, reorganization-related expenses and changes in fair value of contingent consideration. Restructuring expenses mainly represent employee exit costs and severance due to organizational changes, including senior executive severance and are expected to be paid within the current fiscal year. Other costs primarily relate to non-recurring costs, such as legal, advisory and other professional fees associated with the changes in the composition of the Board and the delayed filing of the Required Filings and related waiver process.
5. Gain on disposal of subsidiary related to the disposition of Credas, which closed on January 6, 2026
6. Adjusted EBITDA is a non-IFRS measure. Please see "Non-IFRS Measures." Adjusted EBITDA Margin means Adjusted EBITDA divided by revenue.

Revenue Commentary

- \$29.1mm or 9% decrease primarily related to market downturn and the impact of lower volumes and pricing from customer losses affecting Practice Management and Data Insights, partially offset by growth in Banking Technology

Adjusted EBITDA Commentary

- \$41.4mm or 22% decline reflects:
 - Revenue pressure in Legal Software
 - Professional fees incurred (relating to audit)
 - Reinvestment in labour and IT infrastructure
 - Lower capitalization rates as certain expenditures were temporarily shifted from capitalized development to maintenance expense
 - The increase in costs was partially offset by operational efficiencies realized in Q3 FY2026

Reconciliation Commentary

- Stock-based compensation – Forfeiture and cancellation of options relating to CEO separation agreement
- Finance Costs – Lower unrealized FX loss on loans and borrowings, net of fair value adjustments on derivatives
- D&A and Impairment – Lower amortization on software intangibles due to timing, effects of FX, and prior year impairment
- Acquisition, Restructuring and Other costs – Largely driven by expenses related ongoing cost reduction activities

SEGMENT REPORTING – REVENUE AND ADJUSTED EBITDA

| | \$CAD 000's | Nine Months Ended Mar 31 | | Variance - Fav/(Unfav) | |
|--------------------------------------|--------------|--------------------------|----------|------------------------|-------|
| | | 2026 | 2025 | \$Δ | %Δ |
| Revenue | Total | 306,506 | 335,557 | (29,051) | -9% |
| | Canada | 173,049 | 191,798 | (18,749) | -10% |
| | UK & Ireland | 73,959 | 84,052 | (10,093) | -12% |
| | Australia | 51,986 | 51,345 | 641 | 1% |
| | South Africa | 7,512 | 8,362 | (850) | -10% |
| (Loss) income before taxes | Total | 1,506 | (72,134) | 73,640 | 102% |
| | Canada | (72,872) | (42,875) | (29,997) | -70% |
| | UK & Ireland | 64,258 | (34,072) | 98,330 | 289% |
| | Australia | 10,187 | 3,453 | 6,734 | 195% |
| | South Africa | (67) | 1,360 | (1,427) | -105% |
| Adjusted EBITDA⁽¹⁾ | Total | 143,654 | 185,065 | (41,411) | -22% |
| | Canada | 91,916 | 119,940 | (28,024) | -23% |
| | UK & Ireland | 25,661 | 32,883 | (7,222) | -22% |
| | Australia | 23,605 | 27,700 | (4,095) | -15% |
| | South Africa | 2,472 | 4,542 | (2,070) | -46% |

Revenue Commentary

- Decline in Canada and UK & Ireland primarily driven by a combination of Credas divestiture, market downturn and impact of lower volumes and price compression from both loss of customers and contract renewals
- Growth in Australia mainly driven by recently acquired Affinity platform partially offset by decline in search and mortgage search business

Adjusted EBITDA Commentary

- Decrease largely driven by:
 - Revenue declines
 - Higher professional fees incurred relating to audit matters
 - Strategic reinvestments to stabilize the business (Labour & IT infrastructure)
 - Lower capitalization rate as the Company temporarily shifted certain expenditures from capitalized projects to maintenance expense
 - Partially offset by operational efficiencies from cost cut initiatives actioned in Q2 and Q3 of the fiscal year

1. Adjusted EBITDA is a non-IFRS measure. Please see “Non-IFRS Measures”.

| SUMMARY



- We are continuing to execute on the Transformation Program and seeing real progress
 - Product innovation is driving significant customer momentum
 - Renewed commercial approach and customer success are reducing customer attrition
 - Margins have stabilized, with key transformation initiatives setting up scalable growth
 - Thanks to our hard-working teams across the globe for making this effort possible, every day
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