

Dye & Durham Limited

Condensed consolidated interim financial statements

[Expressed in thousands of Canadian dollars]

**For the three and six months ended December 31, 2024 and
2023**

Dye & Durham Limited

Condensed consolidated interim statements of financial position [unaudited]

[Expressed in thousands of Canadian dollars]

As at

		December 31, 2024	June 30, ¹ 2024	July 1, ¹ 2023
	Note	\$	\$	\$
Assets				
Current				
Cash and cash equivalents		32,328	80,316	36,265
Trade and other receivables		97,975	96,664	77,738
Prepaid expenses and other assets		15,104	13,417	10,560
		145,407	190,397	124,563
Assets held for sale		—	—	114,758
		145,407	190,397	239,321
Non-current				
Other assets		6,686	1,412	2,292
Restricted financial asset	8	55,000	—	—
Restricted investments	8	130,000	—	—
Restricted cash	8	—	185,000	—
Derivative assets	8,10	52,527	—	—
Property and equipment, net		8,209	6,906	5,050
Right-of-use assets, net		15,927	16,984	11,522
Intangible assets, net	6	764,008	788,557	857,280
Goodwill	7	1,091,482	1,054,319	979,583
		2,269,246	2,243,575	2,095,048
Liabilities and equity				
Current				
Accounts payable and accrued liabilities		72,946	84,441	102,056
Customer advances		18,125	14,743	10,536
Holdbacks and contingent consideration on acquisitions, current	5	57,984	53,489	16,574
Lease liabilities, current		5,205	5,437	4,671
Loans and borrowings, current	8	22,744	21,965	4,448
Convertible debentures	9	330,990	309,336	266,081
		507,994	489,411	404,366
Liabilities directly associated with assets held for sale		—	—	30,092
		507,994	489,411	434,458
Non-current				
Holdbacks and contingent consideration on acquisitions	5	26,148	9,736	15,555
Lease liabilities		13,222	14,982	9,103
Loans and borrowings	8	1,275,475	1,196,152	1,063,914
Other liabilities		2,134	4,500	3,212
Derivative liability	10	—	19,711	—
Deferred tax liabilities		118,047	119,310	145,926
		1,943,020	1,853,802	1,672,168
Contingencies and commitments	17			
Equity				
Capital stock	11	824,037	819,533	681,206
Contributed surplus	16	48,988	96,057	72,288
Accumulated other comprehensive income (loss)		(7,891)	(16,372)	2,657
Reserves of a disposal group held for sale		—	—	(3,078)
Deficit		(539,819)	(509,877)	(329,992)
Non-controlling interests		911	432	(201)
		326,226	389,773	422,880
Total liabilities and equity		2,269,246	2,243,575	2,095,048

¹ Refer to note 4

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

On behalf of the Board:

"Signed"
Director - Tracey E. Keates

"Signed"
Director - Arnaud Ajdler

Dye & Durham Limited

Condensed consolidated interim statements of operations [unaudited]

[Expressed in thousands of Canadian dollars and thousands of shares, except per share amounts]

	Note	Three months ended December 31,		Six months ended December 31,	
		2024	2023	2024	2023
		\$	\$	\$	\$
Revenue	19	120,695	110,178	240,623	230,262
Expenses					
Direct costs		(14,321)	(10,625)	(29,194)	(19,964)
Technology and operations		(25,105)	(26,977)	(48,981)	(54,598)
General and administrative		(10,520)	(9,398)	(21,398)	(20,036)
Sales and marketing		(4,223)	(3,164)	(8,600)	(6,950)
Stock-based compensation	11, 16	47,630	(6,831)	42,436	(10,322)
Finance costs	13	(65,874)	(49,063)	(86,609)	(84,202)
Amortization, depreciation and impairment	6	(41,516)	(41,453)	(81,525)	(81,061)
Loss on assets held for sale		—	—	—	(190)
Acquisition, restructuring and other costs	15	(29,969)	(5,545)	(38,691)	(11,975)
Loss before taxes		(23,203)	(42,878)	(31,939)	(59,036)
Income tax recovery		5,568	8,119	4,990	10,765
Net loss for the period		(17,635)	(34,759)	(26,949)	(48,271)
Attributable to:					
Non-controlling interests		705	(14)	479	100
Shareholders		(18,340)	(34,745)	(27,428)	(48,371)
		(17,635)	(34,759)	(26,949)	(48,271)
Net loss per common share	12				
Basic		(0.27)	(0.63)	(0.41)	(0.88)
Diluted		(0.27)	(0.63)	(0.41)	(0.88)
Weighted average number of shares outstanding	12				
Basic		66,975	54,912	66,945	54,933
Diluted		66,975	54,912	66,945	54,933

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

Condensed consolidated interim statements of comprehensive income (loss) [unaudited]

[Expressed in thousands of Canadian dollars]

	Note	Three months ended December 31,		Six months ended December 31,	
		2024	2023	2024	2023
		\$	\$	\$	\$
Net loss		(17,635)	(34,759)	(26,949)	(48,271)
Other comprehensive income (loss)					
Items that may be reclassified to profit or loss in subsequent periods					
Exchange differences on translation of foreign operations		(13,514)	12,153	9,864	6,614
Net change in fair value of derivatives designated as cash flow hedge, net of income taxes of \$nil and 2023 - \$1,472	13	—	(4,081)	—	(4,081)
		(13,514)	8,072	9,864	2,533
Item that will not be reclassified to profit or loss in subsequent periods					
Net change in fair value of convertible debentures attributable to change in own credit risk, net of income taxes of three months \$nil (2023 — \$2,830) and six months of \$nil (2023 — \$3,872)	9	1,349	7,848	(1,383)	10,739
		(12,165)	15,920	8,481	13,272
Other comprehensive income (loss)		(29,800)	(18,839)	(18,468)	(34,999)
Comprehensive income (loss)					
Attributable to:					
Non-controlling interests		705	(14)	479	100
Shareholders		(30,505)	(18,825)	(18,947)	(35,099)
		(29,800)	(18,839)	(18,468)	(34,999)

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

Dye & Durham Limited

Condensed consolidated interim statements of changes in equity [unaudited]

[Expressed in thousands of Canadian dollars and thousands of shares]

	Note	Number of common shares #	Capital stock \$	Contributed surplus \$	Accumulated other comprehensive income (loss) \$	Reserves of a disposal group held for sale \$	Deficit \$	Non-controlling interests \$	Total \$
Balance, June 30, 2023		54,951	681,206	72,288	2,657	(3,078)	(329,992)	(201)	422,880
Dividends declared		—	—	—	—	—	(1,029)	—	(1,029)
Dividends paid	11	—	—	—	—	—	(1,030)	—	(1,030)
Stock options exercised	11	61	524	(139)	—	—	—	—	385
Stock-based compensation		—	—	10,532	—	—	—	—	10,532
Shares bought back	11	(108)	(1,358)	—	—	—	(111)	—	(1,469)
Assets and liabilities held for sale		—	—	—	—	3,078	—	—	3,078
Comprehensive loss for the period		—	—	—	13,272	—	(48,371)	100	(34,999)
Balance, December 31, 2023		54,904	680,372	82,681	15,929	—	(380,533)	(101)	398,348
Balance, June 30, 2024		66,913	819,533	96,057	(16,372)	—	(509,877)	432	389,773
Dividends declared	11	—	—	—	—	—	(1,259)	—	(1,259)
Dividends paid	11	—	—	—	—	—	(1,255)	—	(1,255)
Stock options exercised	11	245	4,504	(2,577)	—	—	—	—	1,927
Stock-based compensation	11, 16	—	—	(44,492)	—	—	—	—	(44,492)
Comprehensive income (loss) for the period		—	—	—	8,481	—	(27,428)	479	(18,468)
Balance, December 31, 2024		67,158	824,037	48,988	(7,891)	—	(539,819)	911	326,226

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

Condensed consolidated interim statements of cash flows [unaudited]

[Expressed in thousands of Canadian dollars]

	Note	Six months ended December 31,	
		2024	2023
		\$	\$
Cash flows from operating activities			
Net loss for the period		(26,949)	(48,271)
Items not affecting cash			
Amortization, depreciation and impairment	6	81,525	81,061
Loss on on disposal of assets held for sale		—	190
Stock-based compensation expense	11, 16	(42,436)	10,322
Fair value adjustment on contingent consideration receivable		—	(2,446)
Income tax recovery		(4,990)	(10,765)
Finance costs, net	13	86,609	86,648
Taxes paid		(11,408)	(4,950)
Changes in non-cash working capital balances			
Trade and other receivables		2,381	(1,912)
Prepaid expenses and other assets		(4,448)	(6,532)
Accounts payable and accrued liabilities		(14,699)	(17,003)
Customer advances		(944)	828
Net cash provided by operating activities		64,641	87,170
Cash flows from financing activities			
Net proceeds from loans and borrowings	8	33,628	73,750
Proceeds from exercise of stock options	11, 16	2,469	524
Payments for loans and borrowings	8	(26,404)	(84,104)
Net interest paid		(57,582)	(67,318)
Dividends paid	11(c)	(2,510)	(2,060)
Shares bought back under NCIB		—	(1,473)
Issuance of convertible debentures, net	9	—	12,255
Payments for lease obligations		(3,443)	(2,382)
Net cash used in financing activities		(53,842)	(70,808)
Cash flows from investing activities			
Cash proceeds from investment divestiture		—	75,333
Acquisition consideration paid, net of cash acquired	5	(17,686)	(67,257)
Holdbacks and contingent consideration paid	5	(27,252)	(1,965)
Restricted investment and restricted financial asset		(185,000)	—
Additions to intangible assets	6	(11,952)	(19,787)
Purchases of property and equipment		(2,594)	(1,345)
Net cash used in investing activities		(244,484)	(15,021)
Change in cash and cash equivalents and restricted cash		(233,685)	1,341
Cash and cash equivalents and Restricted cash, beginning of period		265,316	36,265
Effect of foreign exchange on cash and cash equivalents		697	(2,868)
Cash and cash equivalents, end of period		32,328	34,738

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

Dye & Durham Limited

Notes to condensed consolidated interim financial statements

[Expressed in thousands of Canadian dollars and thousands of shares, except per share amounts and as otherwise stated]

As at and for the three and six months ended December 31, 2024, and 2023

1. Description of the business

Dye & Durham Limited [the “Company”] is a provider of cloud-based software and technology solutions designed to boost efficiency and increase productivity for legal and business professionals in Canada, Australia, South Africa, Ireland and the United Kingdom [“UK”]. The Company provides critical information services and workflow, which clients use to manage their process, information and regulatory requirements. The Company was incorporated by articles of incorporation under the *Business Corporations Act* (Ontario) on June 26, 2020. The Company’s registered head office is located at 25 York Street, Suite 1100, Toronto, Ontario, Canada.

On July 17, 2020, the Company completed an initial public offering, and its common shares began trading on the Toronto Stock Exchange under the symbol “DND”.

2. Basis of preparation

These condensed consolidated interim financial statements were prepared in accordance with International Financial Reporting Standards [“IFRS”], as issued by the International Accounting Standards Board [“IASB”], applicable to the preparation of interim financial statements, including International Accounting Standard [“IAS”] 34 – *Interim Financial Reporting*. Accordingly, certain information and note disclosures normally included in the annual consolidated financial statements prepared in accordance with IFRS, as issued by the IASB, have been omitted or condensed. Accordingly, these condensed consolidated interim financial statements should be read in conjunction with the annual consolidated financial statements of the Company as at and for the year ended June 30, 2024.

These condensed consolidated interim financial statements were approved and authorized for issuance by the Board of Directors on February 13, 2025.

Basis of measurement

These condensed consolidated interim financial statements are prepared on a going concern basis, under the historical cost convention except for certain financial assets and liabilities, which are presented at fair value in Canadian dollars, the Company’s reporting currency. All financial information is presented in Canadian dollars rounded to the nearest thousands, except as otherwise indicated.

Basis of consolidation

These condensed consolidated interim financial statements comprise the financial statements of the Company and its subsidiaries, which are the entities over which the Company has control. Control exists when the entity is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

Subsidiaries are consolidated from the date of acquisition, being the date on which the Company obtains control, and continue to be consolidated until the date when such control ceases. The financial statements of the Company’s subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies. All intra-company balances, transactions, unrealized gains and losses resulting from intra-company transactions, and dividends are eliminated in full.

Dye & Durham Limited

Notes to condensed consolidated interim financial statements

[Expressed in thousands of Canadian dollars and thousands of shares, except per share amounts and as otherwise stated]

As at and for the three and six months ended December 31, 2024, and 2023

These condensed consolidated interim financial statements include the accounts of the Company and the following material subsidiaries as at December 31, 2024, and June 30, 2024:

Subsidiary	Country of incorporation	Ownership percentage December 31, 2024	Ownership percentage June 30, 2024
Dye & Durham Corporation	Canada	100%	100%
Dye & Durham (UK) Limited	United Kingdom	100%	100%
Dye & Durham Solutions Pty Limited	Australia	100%	100%
Dye & Durham Information Pty Ltd.	Australia	100%	100%
Dye & Durham Mercury Ltd.	Canada	100%	100%

3. Material accounting policy information

The preparation of the Company's condensed consolidated interim financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the reporting date. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. The Company bases its estimates on historical experience as well as on various other assumptions that are believed to be reasonable under the circumstances at the time. Under different assumptions or conditions, the actual results would differ, potentially materially, from those previously estimated. Many of the conditions impacting these assumptions and estimates are beyond the Company's control. Revisions to the accounting estimates are recognized in the period in which the estimates are revised and will be recorded with a corresponding impact on net income.

Significant accounting judgments and estimates are consistent with those disclosed in note 4 of the annual consolidated financial statements of the Company as at and for the year ended June 30, 2024 except the following:

Financial instruments

Derivative instruments embedded in financial or non-financial contracts are assets and liabilities that are accounted for as separate derivatives if their risks and characteristics are not closely related to their host contracts, and the contracts are not measured at fair value. The Company's \$754,763 [USD 555,000] 8.625% senior secured notes due in April 2029 [the "Senior Secured 2029 Notes"] contain prepayment options [see note 8] that are accounted for as embedded derivative financial instruments. Changes in the fair values of the prepayment options are recognized in finance costs within the condensed consolidated interim statements of operations and condensed consolidated interim statements of comprehensive income (loss). The fair value is determined using binomial tree/lattice approach based on the Hull-White single factor interest rate term structure model valuation technique. Inputs from observable markets are used where possible, applying a degree of judgment to ultimately arrive at a fair value for the embedded derivatives.

Dye & Durham Limited

Notes to condensed consolidated interim financial statements

[Expressed in thousands of Canadian dollars and thousands of shares, except per share amounts and as otherwise stated]

As at and for the three and six months ended December 31, 2024, and 2023

Fair value of financial instruments

In July 2024, the Company changed the valuation technique to measure the convertible debentures' fair values from a combination of the discounted cash flow model and the Black-Scholes model to an amortizing convertible bond calculator produced by FINCAD (acquired by Numerix). This model is based on 'partial differential equations' solved using finite differences methods to value financial instruments by solving the differential equation that the financial instrument satisfies. There is no material change in the fair value of the convertible debentures due to change in the valuation technique.

4. Changes in accounting policies

New accounting pronouncements or policies adopted

The Company adopted the following new standards and amendments to standards, effective July 1, 2024. These changes did not have a material impact on the Company's condensed consolidated interim financial statements for the three and six months ended December 31, 2024, except IAS 1. The adoption of IAS 1 amendments resulted in the reclassification of all outstanding convertible debentures to current. This classification to current is mainly because the convertible debentures can be converted at the option of the holders, and the Company cannot defer settlement beyond twelve months in such an event. With the adoption of the IAS 1 amendment, the Company has restated prior years retrospectively. Prior to this IAS 1 amendment, the outstanding convertible debentures were presented as non-current.

- *Non-current Liabilities with Covenants (Amendments to IAS 1 – Presentation of Financial Statements)*
- *Supplier Finance Arrangements (Amendments to IAS 7 and IFRS 7 – Financial Instruments: Disclosures)*

The Company is in the process of assessing any potential impacts of the following, which will become effective in FY2026 or after:

- *Lack of Exchangeability (Amendments to IAS 21 - The Effects of Changes in Foreign Exchange Rates)*
- *Amendments IFRS 9 and IFRS 7 regarding the classification and measurement of financial instruments*
- *Presentation and Disclosures in Financial Statements (IFRS 18)*

5. Acquisitions

Acquisitions that are determined to be business combinations have been recorded under the purchase method of accounting and results have been included in the condensed consolidated interim statements of operations and condensed consolidated interim statements of comprehensive income (loss) from their respective acquisition dates.

Accordingly, the allocation of the purchase price to assets and liabilities is based on the fair value, with the excess of the purchase price over the fair value of the assets acquired being allocated to goodwill.

During the six months ended December 31, 2024, the Company completed asset-based and share-based acquisitions with cash consideration of \$17,874, with remaining undiscounted deferred consideration of \$44,899, and contingent

Dye & Durham Limited

Notes to condensed consolidated interim financial statements

[Expressed in thousands of Canadian dollars and thousands of shares, except per share amounts and as otherwise stated]

As at and for the three and six months ended December 31, 2024, and 2023

consideration up to \$4,629. The deferred consideration is payable in four tranches over an 8 to 26-month period. These acquisitions were all accounted for as business combinations.

For acquisitions made, management assessed the information obtained and assumptions to be used in estimating the fair value of acquired assets and liabilities assumed. For the acquisitions completed during the six months ended December 31, 2024, the allocation of the fair value to the identifiable assets acquired and liabilities assumed as at the date of acquisition was as follows:

	Six months ended December 31, 2024		
	Acquisition of shares	Acquisition of net assets	Total
	\$	\$	\$
Cash consideration	7,325	10,549	17,874
Holdbacks	6,968	28,837	35,805
Contingent consideration	—	3,749	3,749
Total purchase price	14,293	43,135	57,428
Cash and cash equivalents	188	—	188
Trade and other receivables	38	3,463	3,501
Prepaid expenses and other assets	68	37	105
Software technologies and licenses	4,049	4,490	8,539
Brands and trademarks	182	—	182
Customer lists	455	27,495	27,950
Accounts payable and accrued liabilities	(329)	(1,392)	(1,721)
Customer advances	(322)	(4,087)	(4,409)
Deferred tax liability	(129)	(8,178)	(8,307)
Net assets identified	4,200	21,828	26,028
Goodwill	10,093	21,307	31,400

The purchase price allocations of acquisitions completed during the six months ended December 31, 2024 are considered preliminary and subsequent adjustments during the measurement period will occur as the Company completes its estimation of the fair values of assets acquired and liabilities assumed, including the valuation of intangible assets and contingent consideration.

Dye & Durham Limited

Notes to condensed consolidated interim financial statements

[Expressed in thousands of Canadian dollars and thousands of shares, except per share amounts and as otherwise stated]

As at and for the three and six months ended December 31, 2024, and 2023

	Year ended June 30, 2024		
	Acquisition of shares	Acquisition of net assets	Total
	\$	\$	\$
Cash consideration	63,626	4,482	68,108
Holdbacks	13,934	6,393	20,327
Contingent consideration	2,268	3,604	5,872
Total purchase price	79,828	14,479	94,307
Cash and cash equivalents	851	—	851
Trade and other receivables	3,357	—	3,357
Prepaid expenses and other assets	433	—	433
Property and equipment	220	—	220
Software technologies and licenses	6,511	—	6,511
Brands and trademarks	1,718	331	2,049
Customer lists	30,646	9,279	39,925
Accounts payable and accrued liabilities	(6,255)	—	(6,255)
Loans and borrowings, non-current	(46)	—	(46)
Deferred tax liability	(9,751)	(2,403)	(12,154)
Net assets identified	27,684	7,207	34,891
Goodwill	52,144	7,272	59,416

The goodwill recognized in connection with the above acquisitions is primarily attributable to the anticipated improvement in the operations of the companies acquired and synergies with existing operations because of implementing management's business strategies and methodologies. Goodwill also includes other intangibles such as assembled workforce that do not qualify for separate recognition under IFRS.

For the fiscal year ended June 30, 2024, the Company completed acquisitions for total consideration of \$94,307 with upfront payments of \$68,108 and fair value of deferred and contingent consideration of \$26,199. The purchase price allocations of acquisitions completed during the fiscal year ended June 30, 2024 are final.

Holdbacks and contingent consideration

Business combinations during the six months ended December 31, 2024 included the following additions to holdbacks and contingent consideration:

[i] Contingent consideration of \$4,629 (acquisition-date fair value of \$3,749), payable within 16 months, subject to the businesses acquired during the six months ended December 31, 2024 meeting certain performance obligations. The contingent consideration is based on maintenance of customer revenue following acquisition.

[ii] Holdbacks with total consideration of \$44,899 (acquisition-date present value of \$35,805), payable in four tranches within 8 to 26 months, which are not subject to any earn-out conditions.

As at December 31, 2024, the Company increased the fair value of contingent consideration related to asset acquisitions completed in prior fiscal years by \$9,160 as part of its ongoing assessment of potential earnouts payable. This change is reflected within finance costs on the condensed consolidated interim statement of operations.

Dye & Durham Limited

Notes to condensed consolidated interim financial statements

[Expressed in thousands of Canadian dollars and thousands of shares, except per share amounts and as otherwise stated]

As at and for the three and six months ended December 31, 2024, and 2023

Business combinations to date resulted in total holdbacks and contingent consideration of \$84,132 as at December 31, 2024, summarized as follows:

	Holdbacks	Contingent consideration	Total
	\$	\$	\$
Balance, June 30, 2024	36,479	26,746	63,225
Acquisition of subsidiaries	35,805	3,749	39,554
Change in fair value	—	9,160	9,160
Amendments to holdbacks	(4,020)	—	(4,020)
Interest accretion	3,311	—	3,311
Payments during the period	(27,252)	—	(27,252)
Effects of foreign exchange	(964)	1,118	154
Balance, December 31, 2024	43,359	40,773	84,132
Current	23,265	34,719	57,984
Non-current	20,094	6,054	26,148

6. Intangible assets

	Software technologies	Brand and trademarks	Licenses	Customer lists	Total
	\$	\$	\$	\$	\$
Cost					
Balance, June 30, 2023	285,218	46,512	22,009	815,654	1,169,393
Additions	35,178	—	—	—	35,178
Acquired through acquisitions	6,511	2,049	—	39,925	48,485
Effects of foreign exchange	2,054	604	—	6,216	8,874
Balance, June 30, 2024	328,961	49,165	22,009	861,795	1,261,930
Additions	13,776	—	—	—	13,776
Acquired through acquisitions	8,539	182	—	27,950	36,671
Effects of foreign exchange	1,798	715	—	4,528	7,041
Balance, December 31, 2024	353,074	50,062	22,009	894,273	1,319,418
Accumulated amortization					
Balance, June 30, 2023	107,546	15,256	11,332	177,979	312,113
Amortization	57,017	8,249	2,232	83,953	151,451
Impairment loss	6,621	—	—	—	6,621
Effects of foreign exchange	913	211	—	2,064	3,188
Balance, June 30, 2024	172,097	23,716	13,564	263,996	473,373
Amortization	30,539	4,040	1,116	43,354	79,049
Impairment loss	403	—	—	—	403
Effects of foreign exchange	648	387	—	1,550	2,585
Balance, December 31, 2024	203,687	28,143	14,680	308,900	555,410
Carrying value					
Balance, June 30, 2024	156,864	25,449	8,445	597,799	788,557
Balance, December 31, 2024	149,387	21,919	7,329	585,373	764,008

Additions to intangible assets include \$1,824 grouped under accounts payable and accrued liabilities.

Dye & Durham Limited

Notes to condensed consolidated interim financial statements

[Expressed in thousands of Canadian dollars and thousands of shares, except per share amounts and as otherwise stated]

As at and for the three and six months ended December 31, 2024, and 2023

7. Goodwill

	\$
Balance, June 30, 2023	979,583
Additions due to new acquisitions <i>[note 5]</i>	59,416
Effects of foreign exchange	15,320
Balance, June 30, 2024	1,054,319
Additions due to new acquisitions <i>[note 5]</i>	31,400
Effects of foreign exchange	5,763
Balance, December 31, 2024	1,091,482

8. Loans and borrowings

Loans and borrowings as at December 31, 2024 and June 30, 2024 comprise the following:

	December 31, 2024	June 30, 2024
	\$	\$
Current		
Senior Secured 2029 Notes [a]	13,245	13,952
Term Loan B [a]	5,405	3,963
New Revolving Facility [a]	32	—
Convertible debentures accrued interest <i>[note 9]</i>	4,050	4,050
Other	12	—
	22,744	21,965
Non-current		
Senior Secured 2029 Notes [a]	789,250	741,701
Term Loan B [a]	457,179	454,285
New Revolving Facility [a]	29,000	—
Other	46	166
	1,275,475	1,196,152
	1,298,219	1,218,117

[a] FY2024 Credit Facility

On April 11, 2024, the Company settled its then outstanding Ares credit facility [the “Ares Credit Facility”] and undertook a refinancing transaction, which resulted in [i] the issuance of \$754,763 [USD 555,000] aggregate principal amount of Senior Secured 2029 Notes, [ii] a \$475,977 [USD 350,000] aggregate principal amount of senior secured term loan B facility [“Term Loan B”], and [iii] a \$105,000 revolving credit facility [“New Revolving Facility”, and together with Term Loan B, the “FY2024 Credit Facility”] [collectively, the “Refinancing Transaction”]. The aggregate amount

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committed pursuant to the Refinancing Transaction is \$1,335,740, comprising of the Senior Secured 2029 Notes and the FY2024 Credit Facility.

On closing of the Refinancing Transaction in April 2024, the Company received total gross proceeds of \$1,230,740 from the Senior Secured 2029 Notes and Term Loan B, and incurred financing fees of \$39,364. The Term Loan B bears a variable interest rate equal to [i] the Term SOFR Rate plus [ii] the Term SOFR adjustment plus [iii] Applicable percentage. Principal repayments of \$1,180 [USD 875] are due on a quarterly basis on the Term Loan B beginning from December 31, 2024. On September 26, 2024, the Company made a partial repayment of \$20,206 on the Term Loan B. The Senior Secured 2029 Notes, the New Revolving Facility and Term Loan B have a maturity date of April 15, 2029, April 11, 2029, and April 11, 2031, respectively. To the extent the Senior Secured 2029 Notes have not been paid in full, extended, refinanced or replaced before its maturity, the Term Loan B and the New Revolving Facility will each have an accelerated maturity of 91 days prior to the maturity date of the Senior Secured 2029 Notes. As at December 31, 2024, \$29,000 was withdrawn under the New Revolving Facility. The FY2024 Credit Facility is classified as a financial liability at amortized cost and is accounted for using the effective interest rate method.

The Senior Secured 2029 Notes contain optional prepayment features that allow the Company to prepay the Senior Secured 2029 Notes prior to maturity at a premium [the "Derivative Asset"]. The Derivative Asset is accounted for as embedded derivative financial instruments, included under "Derivative assets" in the condensed consolidated interim statements of financial position. Below is a reconciliation of the Derivative Asset as at December 31, 2024:

	\$
Embedded prepayment option	8,311
Change in fair value through profit & loss [note 13]	10,998
Effects of foreign exchange	1,498
Balance, December 31, 2024	20,807

Included in the restricted financial asset and restricted investments are \$55,000 and \$130,000, respectively, of cash and investments held in escrow that are required to be used for settlement of outstanding Original Debentures (as defined herein) in accordance with the agreement governing the FY2024 Credit Facility. The cash and investments are to be held to the earlier of (a) the repurchase by the Company of all the outstanding Original Debentures, or (b) the maturity date of the Original Debentures. During the six months ended December 31, 2024, the Company invested \$130,000 out of \$185,000 in a GIC maturing in Q3FY2026. The Company earned \$3,844 interest on the restricted financial asset and restricted investments for the six months ended December 31, 2024.

The FY2024 Credit Facility and Senior Secured 2029 Notes are secured by a first ranking security over all present and after-acquired properties in the form of a general security agreement. As at December 31, 2024, the Company was in compliance with its covenants. The Company may need written consent from the required revolving lenders in case the consolidated first lien net leverage ratio exceeds 5.80x and the total outstanding revolving loan on that date surpasses 35% of total revolving commitments. As at December 31, 2024, the consolidated first lien net leverage ratio is approximately 3.50x.

The balance outstanding under the FY2024 Credit Facility and Senior Secured 2029 Notes as at December 31, 2024, is as follows:

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	Senior Secured 2029 Notes	Term Loan B	New Revolving Facility	Total
	\$	\$	\$	\$
Balance, June 30, 2024	755,653	458,248	—	1,213,901
Add (less)				
Proceeds during the period	—	—	34,000	34,000
Payment during the period	—	(21,404)	(5,000)	(26,404)
Interest and accretion expense	33,335	23,004	186	56,525
Interest paid	(32,496)	(21,350)	(154)	(54,000)
Unamortized prepayment option	7,300	—	—	7,300
Other	(228)	2,589	—	2,361
Effects of foreign exchange	38,931	21,497	—	60,428
Balance, December 31, 2024	802,495	462,584	29,032	1,294,111
Current	13,245	5,405	32	18,682
Non-current	789,250	457,179	29,000	1,275,429

9. Convertible debentures

	\$
Balance, June 30, 2023	266,081
New Debentures issuance [b]	96,255
Original Debentures bought back [a]	(36,120)
Original Debentures swap [a]	(84,280)
Change in fair value through profit & loss [a] & [b]	25,520
Change in fair value through other comprehensive income (loss) [a] & [b]	41,880
Balance, June 30, 2024	309,336
Change in fair value through profit & loss [a] & [b]	20,271
Change in fair value through other comprehensive income (loss) [a] & [b]	1,383
Balance, December 31, 2024	330,990
Original Convertible Debentures	181,654
New Debentures	149,336
	330,990

[a] Original Convertible Debentures

In February 2021, the Company issued 345,000 convertible senior unsecured debentures ["Original Debentures"] for total cash proceeds of \$345,000 with a maturity date of March 1, 2026. The Original Debentures bear an interest rate of 3.75% payable semi-annually and are convertible into common shares of the Company at an exercise price of \$73.23 per common share.

The Company determined that the Original Debentures do not qualify as a compound instrument; therefore, there is no equity component to the instrument. This is because the Company has the right to settle the Original Debentures

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in cash if the holders elect to exercise their conversion option. Accordingly, the Original Debentures are classified and accounted for entirely as a financial liability, which the Company has elected to measure at FVTPL. The fair value of the Original Debentures is classified as Level 3 in the fair value hierarchy.

In January 2024, Company undertook a substantial issuer bid to purchase up to \$160,000 in aggregate principal amount of the Original Debentures (see [b]). Included in the restricted financial asset and restricted investments are \$55,000 and \$130,000 respectively, of cash and investments held in escrow that are required to be used for settlement of outstanding Original Debentures in accordance with the FY2024 Credit Facility agreement. The cash and investments are to be held to the earlier of a) the repurchase by the Company of all the outstanding Original Debentures, or (b) the maturity date of the Original Debentures [see Note 8]. The Company also engaged in a substantial issuer bid to repurchase for cancellation the remaining \$185,000 aggregate principal amount of Original Debentures, which expired on June 21, 2024, with no repurchases being made thereunder.

The Company paid semi-annual interest on the Original Debentures totaling \$3,469 [2023 – \$6,469] for the six months ended December 31, 2024.

[b] New Convertible Debentures

In November 2023, the Company issued 20,425 convertible senior unsecured debentures ["New Debentures"] for total cash proceeds of \$12,255 with a maturity date of November 1, 2028. The New Debentures bear an interest rate of 6.5% payable semi-annually and are convertible into common shares of the Company at an exercise price of \$40.00 per common share.

In January 2024, the Company undertook a substantial issuer bid to purchase up to \$160,000 in aggregate principal amount of the Original Debentures. As a result of the substantial issuer bid, the Company retired \$48,000 in principal amount of the Original Debentures for total cash consideration of \$36,144. The Company realized a loss of \$266 upon the retirement of the Original Debentures, which was recorded in finance costs in the consolidated statements of operations and derecognized the Original Debentures from the consolidated statements of financial position. As part of the same transaction, the Company issued \$140,000 in aggregate principal amount of New Debentures, in consideration for \$112,000 in principal amount of the Original Debentures, accordingly the Company recognized a loss of \$549, which was recorded in finance costs in the consolidated statements of operations.

The Company has treated the transaction as an extinguishment of the Original Debentures and the recognition of the New Debentures. After giving effect of the transaction, the Company has \$181,654 of Original Debentures and \$149,336 of New Debentures outstanding as of December 31, 2024.

The Company determined that the New Debentures do not qualify as a compound instrument; therefore, there is no equity component to the instrument. This is because the Company has the right to settle the New Debentures in cash if the holders elect to exercise their conversion option. Accordingly, the New Debentures are classified and accounted for entirely as a financial liability, which the Company has elected to measure at FVTPL. The fair value of the New Debentures is classified as Level 3 in the fair value hierarchy.

The Company paid semi-annual interest on the New Debentures totaling \$5,214 [2023 – \$nil] for the six months ended December 31, 2024.

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10. Derivative asset (liability)

During the 2024 fiscal year, the Company entered a series of swaps to partially hedge the interest rate risk and foreign currency risk associated with its Term Loan B and Senior Secured 2029 Notes. The fair value of these derivative instruments is measured at December 31, 2024, and recorded as a derivative asset on the condensed consolidated interim statement of financial position. As of December 31, 2024, the entirety of the mark-to-market was recorded to finance costs.

Below is a reconciliation of derivative asset as at December 31, 2024:

	\$
Derivative liability, June 30, 2023	<u>—</u>
Change in fair value of interest rate swap [a]	(2,785)
Settlement of interest rate swap [a]	2,785
Change in fair value of cross-currency swaps [b]	(19,711)
Derivative liability, June 30, 2024	<u>(19,711)</u>
Change in fair value of cross-currency swaps, net [b]	51,431
Derivative asset, December 31, 2024	<u>31,720</u>

[a] In November 2023, the Company entered an interest rate swap with a lender, which exchanged its floating interest rate obligation on a notional \$250,000 of the initial term loan under the Ares Credit Facility for a fixed interest rate payment of 4.39% per annum on the notional amount. The interest rate swap has a three-year and nine-month term ending September 30, 2027. The Company designated the interest rate swap as a cash flow hedge upon meeting the hedging relationship criteria between the hedging instruments and the hedged item. There is an economic relationship as the critical terms of interest rate swap and the forecasted cash transactions match (i.e. payment dates, notional amounts, etc.). On March 31, 2024, the Company discontinued the hedge accounting since the future forecasted cash flows being hedged were no longer expected to occur because of the Company's debt refinancing. Accordingly, the deferred loss recorded in accumulated other comprehensive income (loss) of \$2,785 was reclassified to finance costs in the consolidated statements of operations and a realized gain of \$653 recorded in finance costs in the consolidated statements of operations for cash interest received on the swap. The liability was cash-settled.

[b] In April 2024, in conjunction with the refinancing of the Ares Credit Facility, the Company entered into several cross-currency swaps with different lenders to partially hedge the foreign currency and interest rate risk associated with the new US dollar denominated FY2024 Credit Facility. During October 2024, the Company unwound US\$15,000 of the notional amount of its swaps following a voluntary prepayment in the previous quarter for the same amount. The entire remaining notional amount of the US\$890,000 FY2024 Credit Facility is covered under the swaps. The cross-currency swaps fix the US dollar denominated interest payments to Canadian dollars, as well as fix the interest rate on a portion of the notional amount. Details of the swaps are summarized below. At December 31, 2024, the change in fair value of \$51,431 during the current period was recorded as a reduction in finance costs, net of costs incurred to unwind US\$15,000 of the notional amount of swaps.

Below is a summary of the Company's cross-currency swaps at December 31, 2024:

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Hedged instrument	Principal / Notional amount (US\$)	Maturity date	Rate	Hedged rate	Equivalent (CDN\$)	Exchange rate	Maturity
Term Loan B	335,000	2031	SOFR + 4.00%	3M CORRA + 4.784%	205,965	1.3731	2026 - 2028
				8.781%	45,312	1.3731	
				8.782%	104,943	1.3629	
				8.569%	101,775	1.3570	
2029 Senior Secured Note	555,000	2029	8.625%	8.330%	196,353	1.3731	2026 - 2028
				8.280%	151,041	1.3731	
				8.450%	125,387	1.3629	
				8.365%	288,351	1.3731	
Total	890,000				1,219,127		

11. Capital stock

[a] Authorized

The authorized share capital of the Company consists of an unlimited number of common shares.

[b] Issued and outstanding

	Common shares	
	#	\$
Balance, June 30, 2023	54,951	681,206
Stock options exercised [i]	110	802
Common shares cancelled under NCIB [ii]	(108)	(1,358)
Issuance of common shares, net of issuance costs [iii]	11,960	138,883
Balance, June 30, 2024	66,913	819,533
Stock options exercised [iv]	245	4,504
Balance, December 31, 2024	67,158	824,037

[i] During the fiscal year ended June 30, 2024, 110 stock options were exercised for cash proceeds of \$527 and the related grant date fair value of the stock options of \$275 was reclassified from contributed surplus to capital stock.

[ii] During the fiscal year ended June 30, 2024, the Company purchased and cancelled 108 common shares for total consideration of \$1,473 as part of a normal course issuer bid. The Company recorded a revaluation loss of \$4 through finance costs by unfavorably settling its liability under the normal course issuer bid at a higher average share price. The deficit of \$111 paid over the carrying value of the share issuance was charged to deficit.

[iii] During the fiscal year ended June 30, 2024, the Company issued 11,960 new common shares through a bought deal offering for total gross consideration of \$144,716. The share issuance costs were \$5,833, resulting in net cash proceeds of \$138,883.

[iv] During the six months ended December 31, 2024, 245 stock options were exercised for cash proceeds of \$2,469 and the related grant date fair value of the stock options of \$2,035 was reclassified from contributed surplus to capital stock.

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[c] Dividends

The Company paid \$2,510 of dividends to shareholders during the six months ended December 31, 2024 [2023 – \$2,060] based on a quarterly dividend of \$0.01875 per common share. Please refer to Note 20 for additional information.

12. Loss per share

The following table reflects the loss and share data used in the basic and diluted loss per share ["EPS"] calculations:

	Three months ended December 31,		Six months ended December 31,	
	2024	2023	2024	2023
	\$	\$	\$	\$
Net loss attributable to the shareholders of the Company [basic]	(18,340)	(34,745)	(27,428)	(48,371)
Net loss attributable to the shareholders of the Company [diluted]	(18,340)	(34,745)	(27,428)	(48,371)
Weighted average number of shares for basic EPS	66,975	54,912	66,945	54,933
Weighted average number of shares adjusted for the effect of dilution	66,975	54,912	66,945	54,933
Basic EPS	(0.27)	(0.63)	(0.41)	(0.88)
Diluted EPS	(0.27)	(0.63)	(0.41)	(0.88)

For the three months ended December 31, 2024, 11,801 stock options, 185,000 Original Debentures and 160,425 New Debentures [2023: 722,695, 345,000 and 20,425 respectively] were excluded from the diluted weighted average number of shares calculation as their effect would have been anti-dilutive. For the six months ended December 31, 2024, 15,278 stock options, 185,000 Original Debentures and 160,425 New Debentures [2023: 19,500, 345,000 and 20,425 respectively] were excluded from the diluted weighted average number of shares calculation as their effect would have been anti-dilutive.

13. Finance costs, net

The Company's finance costs for the three and six months ended December 31, 2024 and 2023 are as follows:

	Note	Three months ended December 31,		Six months ended December 31,	
		2024	2023	2024	2023
		\$	\$	\$	\$
Interest and accretion costs		35,369	40,390	68,300	77,853
Change in fair value of convertible debentures	9	6,744	11,109	20,271	8,142
Change in fair value of contingent consideration	5	10,134	6	9,160	649
Amendments to holdbacks during the period	5	—	—	(4,020)	—
Change in fair value of cross-currency swaps	10	(62,872)	—	(51,431)	—
Change in fair value of derivative asset	8	4,403	—	(10,998)	—
Unrealized foreign exchange loss on USD denominated debt		74,307	—	60,428	—
Interest income		(2,211)	—	(5,101)	—
Revaluation loss on shares bought back		—	4	—	4
Change in fair value of contingent consideration receivable		—	(2,446)	—	(2,446)
		65,874	49,063	86,609	84,202

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14. Employee compensation

The Company's employee compensation for the three and six months ended December 31, 2024 and 2023 is as follows:

	Three months ended December 31,		Six months ended December 31,	
	2024	2023	2024	2023
	\$	\$	\$	\$
Technology and operations	18,973	20,433	34,599	39,675
General and administrative	5,161	3,462	10,127	8,624
Sales and marketing	2,542	1,909	5,254	4,018
Acquisition, restructuring and other costs	16,028	2,148	18,627	3,391
	42,704	27,952	68,607	55,708

15. Acquisition, restructuring and other costs

The Company's acquisition, restructuring and other costs for the three and six months ended December 31, 2024 and 2023 are as follows:

	Three months ended December 31,		Six months ended December 31,	
	2024	2023	2024	2023
	\$	\$	\$	\$
Acquisition expenses	1,843	2,700	4,619	5,681
Reorganization, divesture, listing and other expenses	26,386	1,693	31,079	4,441
Restructuring	1,740	1,152	2,993	1,853
	29,969	5,545	38,691	11,975

Acquisition expenses, reorganization, divesture, listing and other expenses consists mainly of Chief Executive Officer ["CEO"] separation costs [refer note 16], professional fees and integration costs. Restructuring expenses mainly represent employee exit costs because of synergies created due to business combinations and organizational changes.

The restructuring provision continuity for the period is as follows:

	\$
Balance, June 30, 2024	1,966
Utilization (payments)	(1,769)
Net additions during the period	1,982
Balance, December 31, 2024	2,179

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16. Related party transactions

The Company defines key management personnel as being the Board of Directors, the CEO and the executive leadership team. The remuneration of key management personnel during the period was as follows:

	Three months ended December 31,		Six months ended December 31,	
	2024	2023	2024	2023
	\$	\$	\$	\$
Salaries and benefits	3,718	1,943	5,420	3,917
CEO separation costs	10,800	—	10,800	—
Stock-based compensation	6,374	6,288	11,027	8,961
CEO stock-based compensation recovery	(51,137)	—	(51,137)	—
	<u>(30,245)</u>	<u>8,231</u>	<u>(23,890)</u>	<u>12,878</u>

CEO stock-based compensation recovery relates to forfeited stock options belonging to the Company's former CEO.

17. Contingencies and commitments

In the ordinary course of business, from time to time, the Company is involved in various claims related to operations, rights, commercial, employment or other claims. Although such matters cannot be predicted with certainty, management does not consider the Company's exposure to these claims to be material to these condensed consolidated interim financial statements.

18. Fair value measurement

The fair values of cash and cash equivalents, trade and other receivables, accounts payable and accrued liabilities and customer advances approximate their carrying values due to the immediate or short-term maturity of these financial instruments. The fair value of holdbacks approximates their carrying value as these are due within 26 months. The fair value of Term Loan B and the New Revolving Facility approximates its carrying value due to the variable component of interest rate. The fair value of the Senior Secured 2029 Notes differs from their carrying value due to the current interest rate environment. Observable trades indicate a fair value for the Senior Secured 2029 Notes of approximately \$105 to \$106 for every \$100-dollar notional amount. The Company measures its convertible debentures, derivatives and contingent consideration on acquisitions at fair value.

All assets and liabilities for which fair value is measured or disclosed in these condensed consolidated interim financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1 – Quoted [unadjusted] market prices in active markets for identical assets or liabilities.

Level 2 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and

Level 3 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

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Convertible debentures, contingent consideration on acquisitions, contingent receivables and Derivative Asset related to the Senior Secured 2029 Notes prepayment features are classified as Level 3 financial instruments. The derivative assets related to cross-currency swaps and the Senior Secured 2029 Notes are classified as a Level 2 financial instrument. Changes in the fair value of swaps are based on calculations and valuation models using observable market rates adjusted for applicable credit risk. The convertible debentures transferred from Level 2 to Level 3 during the fiscal year 2024, with the entirety of the balance of aggregate principal of \$345,425 being transferred following the January 2024 substantial issuer bid.

Summary of Level 3 key inputs:

	Convertible Debt	Contingent Receivable	Contingent earnouts	Embedded prepayment option
Risk-free rate	2 - 4%	2 - 5%		USD SOFR Curve
Discount rate	5 - 14%	14 - 19%	<i>Based on operational and</i>	2.34% + USD SOFR
Stock price volatility	55 - 60%	—	<i>sales data</i>	—
Asset volatility	—	35 - 40%		—

A change in unobservable inputs, namely the discount rate, by 1% will result in the following changes in fair value:

	Convertible Debt	Contingent Receivable	Embedded prepayment option
1% change in discount rates	\$5,175	\$nil	\$3,378

The fair value of contingent consideration depends on the acquired businesses meeting certain performance obligations, such as the successful completion of integration activities, as well as meeting certain sales targets over a fixed measurement period.

See Notes 8 and 10 for additional details on the Derivative Asset and derivative liability.

19. Segment information

The Company's interim CEO has been identified as the chief operating decision maker ["CODM"]. The CODM reviews financial information, makes decisions and assesses the performance of the Company as a single operating segment.

The Company operates in multiple geographic regions, being Canada, UK and Ireland, Australia and other. The following tables present details on revenues derived and details on property and equipment and intangible assets domiciled in the following geographical locations.

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Revenue for the three and six months ended December 31, 2024, and 2023 are as follows:

	Three months ended December 31,		Six months ended December 31,	
	2024	2023	2024	2023
	\$	\$	\$	\$
Canada	67,905	62,183	137,687	133,197
UK and Ireland	29,589	26,012	61,092	55,596
Australia	16,674	15,925	34,502	32,850
Other	6,527	6,058	7,342	8,619
	120,695	110,178	240,623	230,262

Property and equipment and intangible assets by geographic region as at December 31, 2024, and June 30, 2024 are as follows:

	Canada	UK and Ireland	Australia	Other	Total
	\$	\$	\$	\$	\$
June 30, 2024					
Property and equipment	3,145	1,799	1,605	357	6,906
Intangible assets	549,438	167,600	59,432	12,087	788,557
December 31, 2024					
Property and equipment	2,611	3,573	1,451	574	8,209
Intangible assets	504,659	160,069	87,930	11,350	764,008

20. Subsequent events

Declared dividend

On February 13, 2025, the Board of Directors approved a dividend for the three months ending December 31, 2024, in the amount of \$0.01875 per common share, to be paid on or about February 27, 2025, to holders of common shares of record as of the close of business on February 20, 2025.